

## Contact

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## Top Skills

Solution Selling  
Telecommunications  
DCIM

## Languages

Turkish  
English

## Certifications

Trellis Certified Administrator  
Trellis Certified Planning Specialist  
Certified Freedom Ticket 3.0  
Graduate

# Emre KOCA

E-Commerce Strategist | Amazon Expert | EU, UK & USA Market Specialist | Keynote Speaker | Udemy Instructor | MBA | Author | Empowering Businesses Worldwide!

London, England, United Kingdom

## Summary

At Mentor Consultancy, we specialize in facilitating business growth and helping individuals achieve financial independence through strategic services and partnerships. With a strong focus on the United Kingdom, European, and North American marketplaces, we offer a comprehensive suite of solutions designed to navigate the intricacies of these thriving economies.

### For Businesses:

Expanding your business to new horizons can be a daunting task. Still, we simplify the process by setting up and meticulously managing your presence on the world's largest e-commerce platform, Amazon. Our services encompass every facet of this endeavour, ensuring a seamless transition and sustained success. We take pride in:

**Creating and Optimizing Product Listings:** Crafting compelling product listings that captivate potential buyers and maximize visibility.

**Inventory Management:** Keeping your products in stock, managing restocks, and optimizing inventory levels for peak performance.

**Customer Service Excellence:** Providing top-notch customer support and efficient handling of returns to maintain a stellar reputation.

### For Individuals:

We believe in the power of passive income, and we're here to help you harness it. Our team specializes in identifying profitable products, sourcing them, and overseeing the entire sales and fulfillment process on your behalf. With our guidance, you can build a sustainable source of income while enjoying the flexibility to live life on your terms.

### Additional Support:

We maintain a network of trusted business partners in the United Kingdom, United States, and European Union to streamline your journey further. These partnerships enable us to extend our assistance in various crucial areas, such as warehouse logistics, accounting, addressing legal matters, and guiding you through trademark applications.

At Mentor Consultancy, we're dedicated to your success. Whether you're a business seeking growth in new markets or an individual eager to embrace financial freedom, our experienced team and extensive network are here to turn your aspirations into realities. Join us on this transformative journey, and let's navigate the path to prosperity together.

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## Experience

### Mentor Consultancy

Founder

September 2020 - Present (3 years 5 months)

London, England, United Kingdom

Mentor Consultancy is your premier partner for navigating the intricate landscapes of Amazon in the EU, UK, and USA markets. With our bespoke consultancy services, we empower businesses to excel in the dynamic world of e-commerce, ensuring compliance with regional regulations, maximizing sales performance, and driving sustainable growth strategies. Trust us to guide your journey to success in the global marketplace!"

### Online Girişimci Okulu

Founder

September 2020 - Present (3 years 5 months)

London, England, United Kingdom

Welcome to Online Girişimci Okulu, where we guide individuals on a transformative journey into the world of Amazon entrepreneurship. With a focus on arbitrage, wholesale, and private label models, we empower aspiring entrepreneurs to create sustainable revenue streams and unlock their full potential in the e-commerce landscape. Our comprehensive courses, personalized mentorship, and proven strategies equip you with the tools and knowledge needed to thrive in the competitive realm of online business. Join us and embark on a path towards financial independence and entrepreneurial success!

## Udemy

Course Instructor

August 2022 - Present (1 year 6 months)

London, England, United Kingdom

## The Exdream

Founder

January 2018 - December 2020 (3 years)

Istanbul, Turkey

I created a portal where people can select extreme activities all over Turkey.

Acted as a middle man between customers and activity operator

Created sales platforms from scratch,

Managed SEO and Google Adwords for sales

Found activity operators and added them as an activity on the sales Portal

Conducted online sales and make sure quality standards were met.

## Rahi Systems

Sales Manager

January 2018 - December 2019 (2 years)

Istanbul, Turkey

## Vertiv Co

Channel Sales Manager

June 2016 - January 2018 (1 year 8 months)

Turkey, Central Asia

## Schneider Electric

Business Development and Sales Manager

March 2015 - June 2016 (1 year 4 months)

Istanbul, Turkey

## Gentel Telekomunikasyon San. ve Tic.Ltd.Sti.

Presales Engineer

October 2012 - March 2015 (2 years 6 months)

Istanbul, Turkey

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## Education

### Bahçeşehir Üniversitesi

Master of Business Administration (M.B.A.), Business Administration and Management, General · (2015 - 2018)

### San Diego University for Integrative Studies, SDUIS

Master of Business Administration - MBA · (2009 - 2011)

### Kocaeli University

Bachelor of Science (BS), Electronic and Communications Engineering · (2004 - 2009)